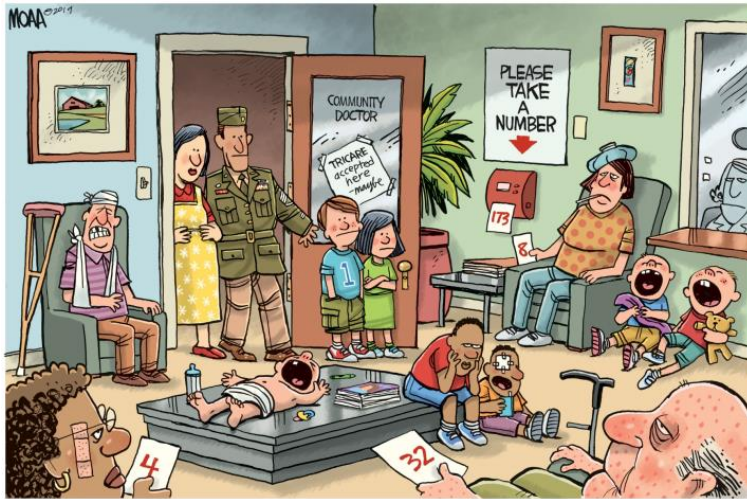


Virginia Council Update

Jan 2021



Serving the Military Community and Having Impact

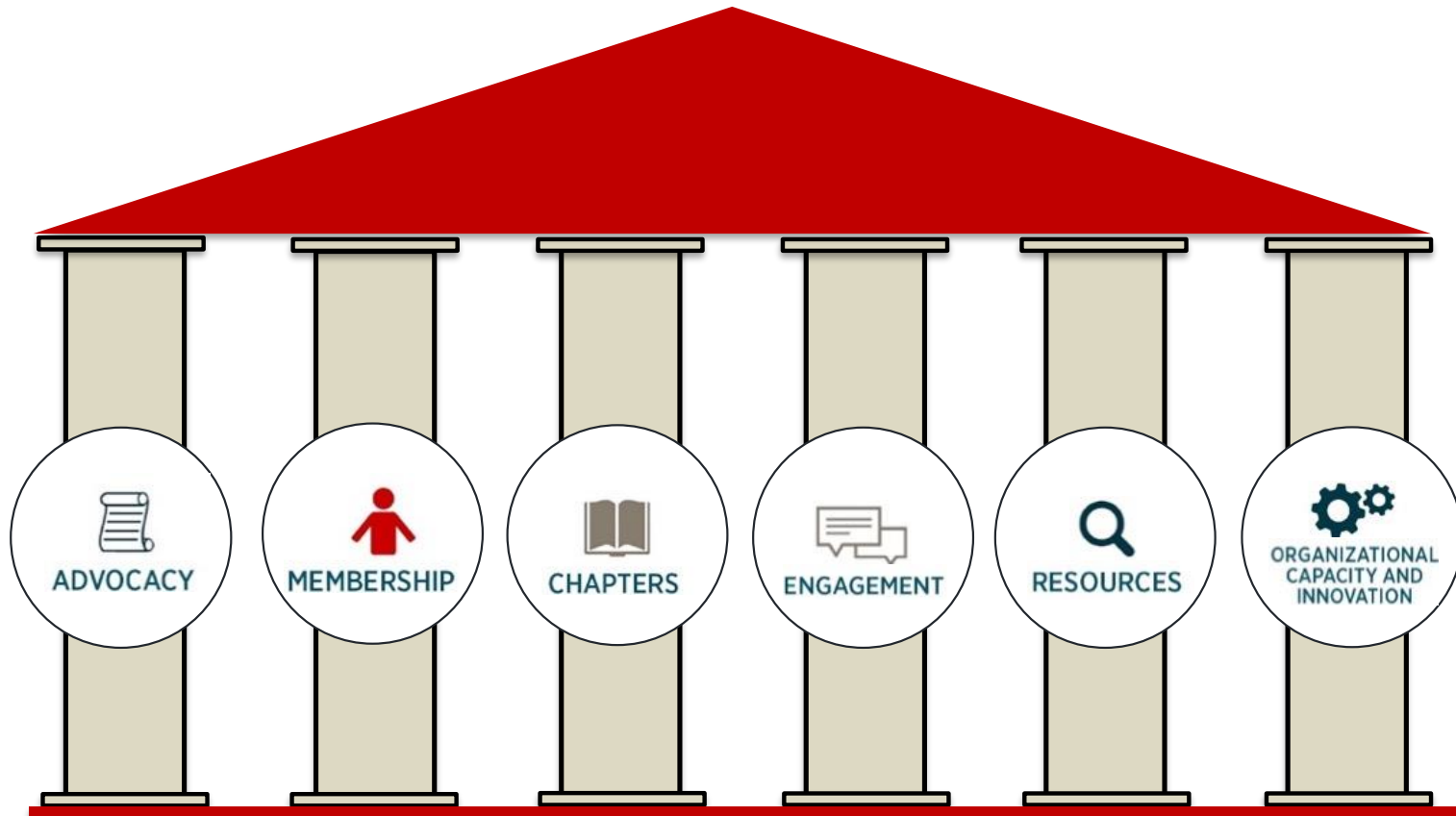


YOUR FAMILY, OUR FIGHT
WILL YOU STAND WITH MOAA?

DIFFERENT UNIFORMS, ALL HEROES
Thanks to the men & women fighting COVID-19



Six Strategic Focus Areas



Educating and Informing Congress

2020 CONCERNS

Recruiting & Retention

Medical Billet Cuts

Military Family Support Programs

Concurrent Receipt

Equity of benefits and protections for Guard & reserve

Access and Quality of Veteran Healthcare



Aloha! It means hello and goodbye and thank you so much for spending time with me today.

FY2021 NDAA Update

Key Highlights:

- MTF restructuring and medical billet cuts halted with additional DoD reporting required by Congress
- Improvements to EFMP and ECHO programs for special needs families included
- Full 3% pay raise per ECI
- Agent Orange VA coverage increased
- Military childcare improvements
- No impact to BAH or TRICARE fees
- Halts DeCA-Exchange merger pending new study

State Legislative Consortium

Col Tom Robillard, USAF (Ret)

Trobillard@sc.rr.com

VP SC State Council

Legislative Affairs

Mobile: (803) 730-6109

LTC Don Wolfinger, USA (Ret)

Don17609@yahoo.com

Greater St. Louis Chapter/MO Council

Legislative Affairs

Mobile: (636) 484-0248

- Facilitate the exchange of information across councils.
- Work with staffers/legislators **at local level** for state/federal issues.
- Sharing of programs, issues and processes at the state level.
- Use virtual communications (conference calls, Skype, Facetime, MOAA Regional Training program) as a means to share information.
- Does not replace council/chapter legislative affairs activities.
- MOAA Legislative Team provides guidance and assists as needed.

Membership



47%

LIFE Members

18%

PREMIUM Members

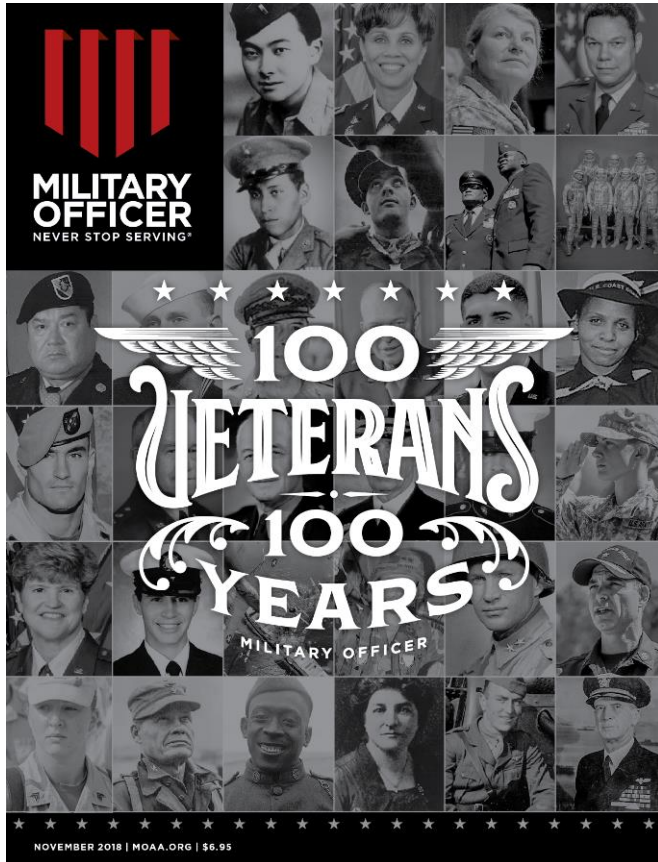
35%

BASIC Members

Engagement: Delivering Member Value



Engagement: Keeping Members Informed



HEALTHY LIVING Fitness. Food. Well-being.

FEDVIP Dental Insurance Plan Snapshot

This is a summary of benefits. Review plan brochures at tricare.benefeds.com for more information.

Dental Plans	Annual Deductible (In-Network)	Out-of-Pocket Maximum (In-Network)	Basic and Preventive Services (In-Network)	Basic and Preventive Services (Out-of-Network)	In-Network Cost Share	In-Network Copayment	In-Network Waiting Period	In-Network Cost Share	In-Network Copayment	In-Network Waiting Period	Class A Basic and Preventive	Class B Intermediate	Class C Major	Class D Orthodontia	Class E Single Monthly Premium Rate	Class F Single Monthly Premium Rate	Class G Single Monthly Premium Rate	Class H Single Monthly Premium Rate	Class I Single Monthly Premium Rate	Class J Single Monthly Premium Rate	Class K Single Monthly Premium Rate	Class L Single Monthly Premium Rate	Class M Single Monthly Premium Rate	Class N Single Monthly Premium Rate		
Aetna Dental - High www.aetnafedvip.com (877) 459-6604	PPO	Yes	Yes	Yes	Yes	0%	N/A	None	Yes	40%	N/A	None	Yes	60%	N/A	None	Yes	50%	N/A	None	\$2,000	\$32.99 - \$45.74	\$65.15 - \$91.50	\$97.74 - \$137.24		
Delta Dental - Standard www.deltadentalplans.com/fedvip (855) 410-3255	PPO	Yes	Yes	Yes	Yes	0%	N/A	None	Yes	45%	N/A	None	Yes	65%	N/A	None	Yes	50%	N/A	1 year*	\$2,000	\$18.81 - \$26.59	\$37.59 - \$53.17	\$56.40 - \$26.59		
Delta Dental - High www.deltadentalplans.com/fedvip (855) 410-3255	PPO	Yes	Yes	Yes	Yes	0%	N/A	None	Yes	50%	N/A	None	Yes	50%	N/A	None	Yes	50%	N/A	1 year*	\$2,000	\$36.27 - \$53.95	\$72.54 - \$107.92	\$108.81 - \$161.87		
Dominion Dental - Standard** www.federicidentalplans.com (855) 836-6337	HMO	No	No	None	No limit	\$10	Yes	N/A	\$0 - \$43	None	Yes	N/A	\$18 - \$326	None	Yes	N/A	\$78 - \$3,658	None	No limit	\$13.02 - \$19.26	\$26.04 - \$38.55	\$39.07 - \$57.81				
Dominion Dental - High** www.federicidentalplans.com (855) 836-6337	HMO	No	No	None	No limit	N/A	Yes	N/A	\$0 - \$40	None	Yes	N/A	\$0 - \$178	None	Yes	N/A	\$78 - \$3,658	None	No limit	\$21.62 - \$32.07	\$43.25 - \$64.11	\$64.87 - \$96.20				
EmblemHealth - High** www.emblemhealth.com (800) 524-2414	PPO	No	Yes	None	No limit	N/A	Yes	0%	N/A	None	Yes	0%	N/A	None	Yes	0%	N/A	None	Yes	0%***	N/A	1 year	\$3,000	\$43.79	\$87.53	\$131.32
FEP BlueDental - Standard www.fepblueadental.com (855) 504-2583	PPO	Yes	Yes	Yes	Yes	0%	N/A	None	Yes	45%	N/A	None	Yes	65%	N/A	None	Yes	50%	N/A	1 year	\$2,000	\$19.87 - \$29.55	\$39.74 - \$59.11	\$59.63 - \$88.66		
FEP BlueDental - High www.fepblueadental.com (855) 504-2583	PPO	Yes	Yes	Yes	No limit	N/A	Yes	0%	N/A	None	Yes	30%	N/A	None	Yes	50%	N/A	None	Yes	50%	N/A	None	\$3,500	\$37.53 - \$55.49	\$75.08 - \$110.91	\$112.60 - \$166.40
GEHA - Standard www.gehadental.com (877) 434-2336	PPO	Yes	Yes	Yes	\$2,500	N/A	Yes	0%	N/A	None	Yes	45%	N/A	None	Yes	65%	N/A	None	Yes	30%	N/A	1 year	\$2,500	\$21.39 - \$31.63	\$42.40 - \$63.22	\$63.57 - \$94.86
GEHA - High www.gehadental.com (877) 434-2336	PPO	Yes	Yes	Yes	\$35,000	N/A	Yes	0%	N/A	None	Yes	20%	N/A	None	Yes	50%	N/A	None	Yes	30%	N/A	None	\$3,500	\$35.86 - \$53.60	\$71.74 - \$107.27	\$107.60 - \$161.01
Humana - High** fedvip.humana.com/dental (877) 692-2468	EPO	No	No	Yes	\$15,000	N/A	Yes	N/A	N/A	None	Yes	N/A	\$16 - \$450	None	Yes	N/A	\$35 - \$2,885	None	No limit	\$24.22 - \$36.08	\$48.45 - \$72.15	\$72.67 - \$108.23				
MetLife - Standard www.metlifedental.com (888) 865-6854	PPO	Yes	Yes	Yes	\$1,500	N/A	Yes	0%	\$0	None	Yes	45%	N/A	None	Yes	65%	N/A	None	Yes	50%	N/A	None	\$2,000	\$21.17 - \$31.07	\$42.36 - \$62.12	\$63.53 - \$93.19
MetLife - High www.metlifedental.com (888) 865-6854	PPO	Yes	Yes	Yes	No limit	N/A	Yes	0%	N/A	None	Yes	30%	N/A	None	Yes	50%	N/A	None	Yes	30%	N/A	None	\$5,000 \$10,000 \$15,000	\$38.65 - \$57.36	\$77.33 - \$114.29	\$115.98 - \$171.45
Triple-S Salud - High** www.triplesalud.com (800) 716-6038	PPO	No	***	None	No limit	N/A	Yes	0%	N/A	None	Yes	30%	N/A	None	Yes	60%	N/A	None	Yes	50%	N/A	1 year	\$2,000	\$9.95	\$19.89	\$26.09
United Concordia Dental - High www.uccofedvip.com/fedvip/home (877) 394-8234	PPO	Yes	Yes	Yes	No limit	N/A	Yes	0%	N/A	None	Yes	20%	N/A	None	Yes	50%	N/A	None	Yes	50%	N/A	1 year*	\$3,000	\$30.55 - \$45.57	\$61.10 - \$91.11	\$91.61 - \$136.65

* The 12-month waiting period might be waived for in-progress orthodontic treatments.

** Some plans have regional coverage only. Dominion Dental is only located in VA, IA, DC, DE, MD, NJ, NY, and OH. Delta Dental is only located in AL, AR, AZ, CA, CO, CT, FL, GA, IL, IN, KS, KY, LA, MI, MN, MO, MS, NC, ND, NE, NV, NY, OH, OK, SC, SD, TN, TX, UT, WA, WI, WY. Triple-S Salud only located in CA. All other plans have nationwide coverage.

*** For first 30 months. **** Limited to orthodontia only.

SOURCE: OFFICE OF PERSONNEL MANAGEMENT

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Glossary

Annual benefit maximum: Maximum amount the plan will pay for dental services for a covered person in a year.

In-network cost share: The percentage you pay of the insurance carrier's allowed amount.

Lifetime maximum benefit: Maximum in-network amount the plan will pay per person for Orthodontic services.

Copayment: A set payment for each office visit or for a specific dental service.

Cost share/coinsurance: Percentage of the allowed amount for which you are responsible.

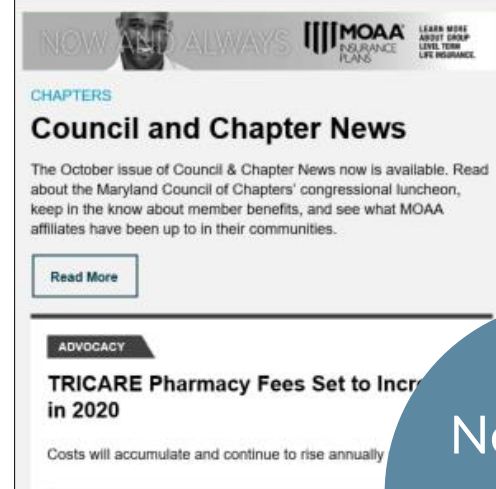
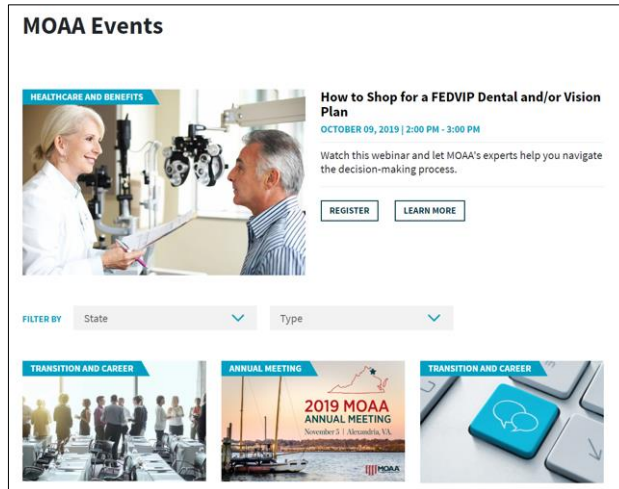
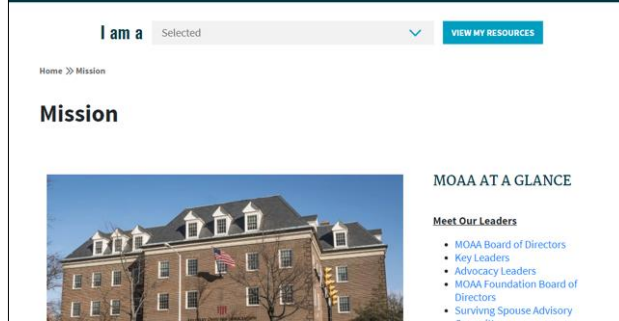
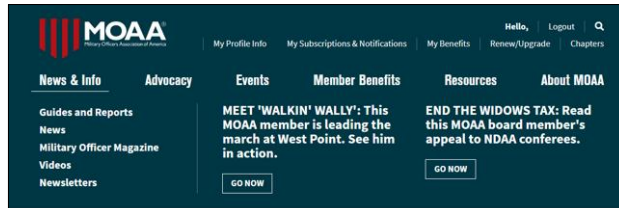
* For Triple-S Salud Class C (Major Services), you pay 60% of the allowed charge, except for endodontic services and dental codes D2950, D2952, D2954, and D2980, for which you will pay 50% of the allowed charge.

For detailed plan comparisons, see the plan comparison tool at tricare.benefeds.com.

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"I believe it is getting better with each edition." - Life Member

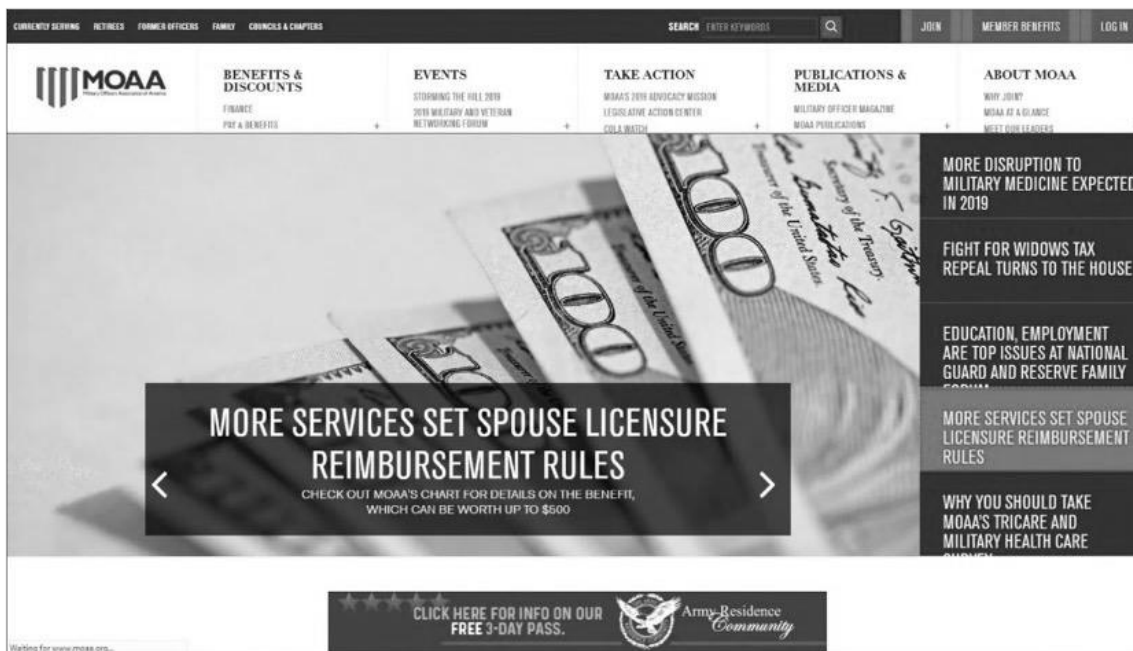
More Video & Online Content



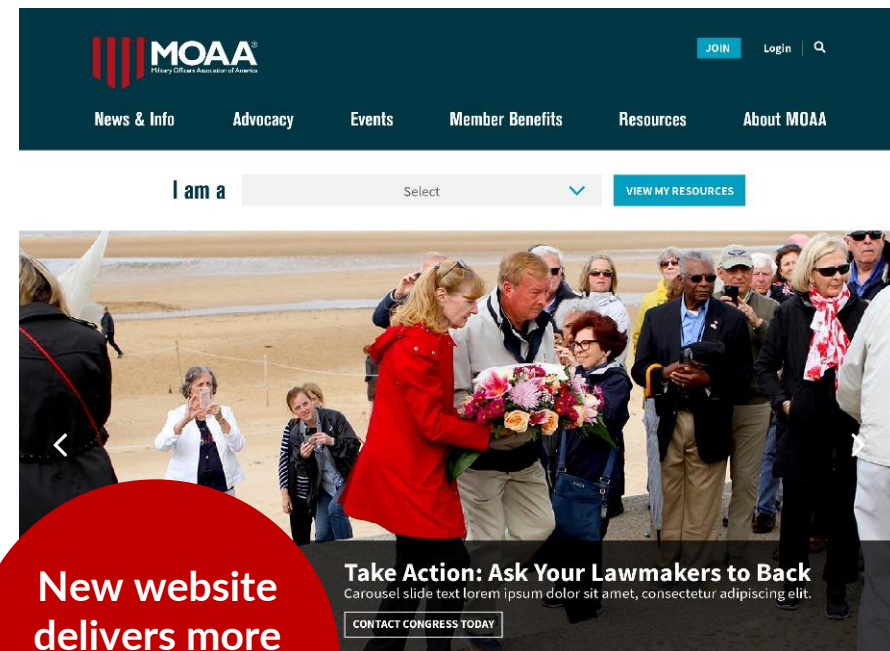
MOAA
Newsletter
reaches
247,000
monthly

Engagement: Website Improvements

Old website



New website



New website
delivers more
content every
month

Community Outreach Chapter Grants

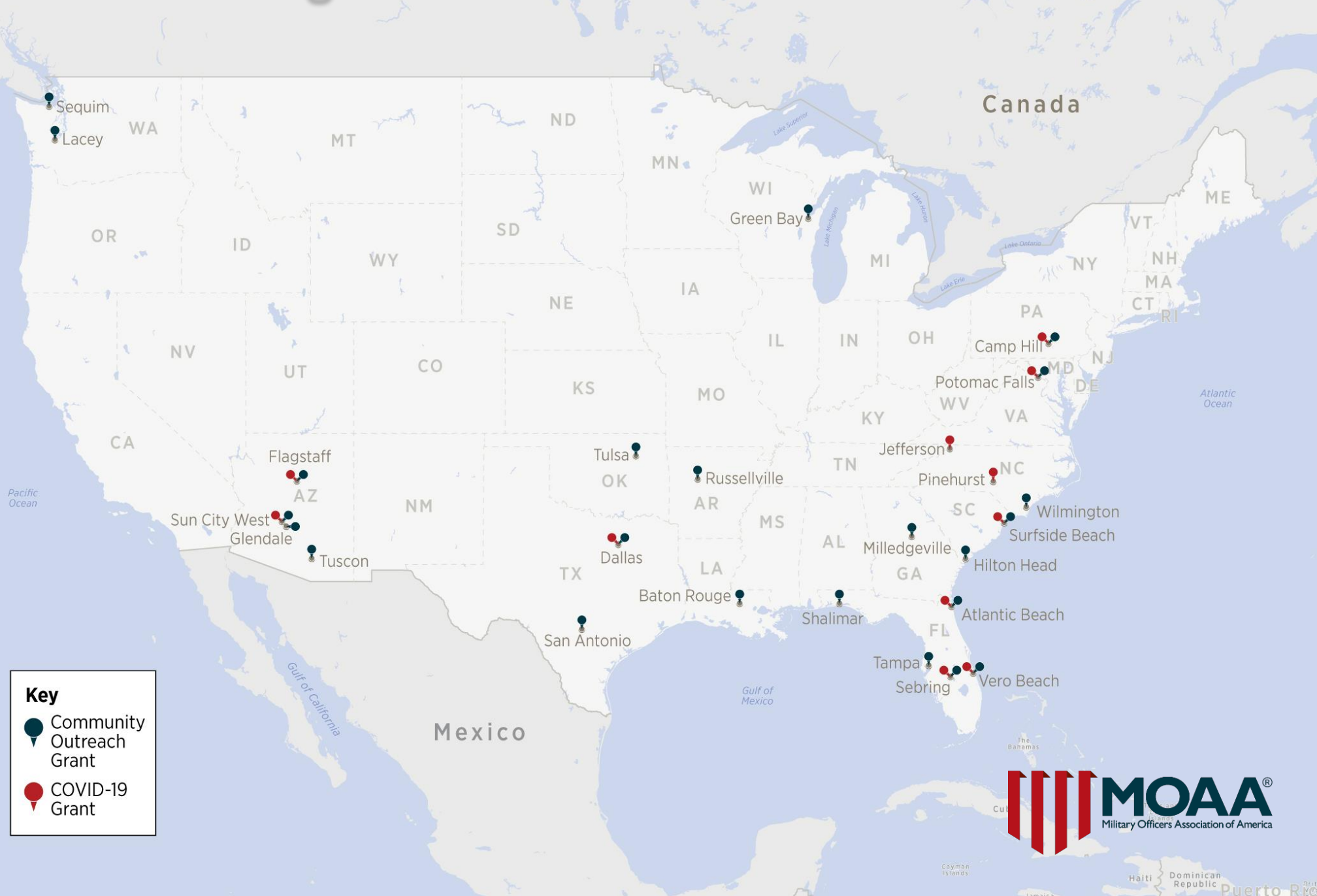
Showing Steady Growth

	2017	2018	2019	2020
Applications	9	29	44	48
Grants Awarded	6	19	22	23
Total Disbursed	\$25,000	\$75,000	\$79,400	\$84,832

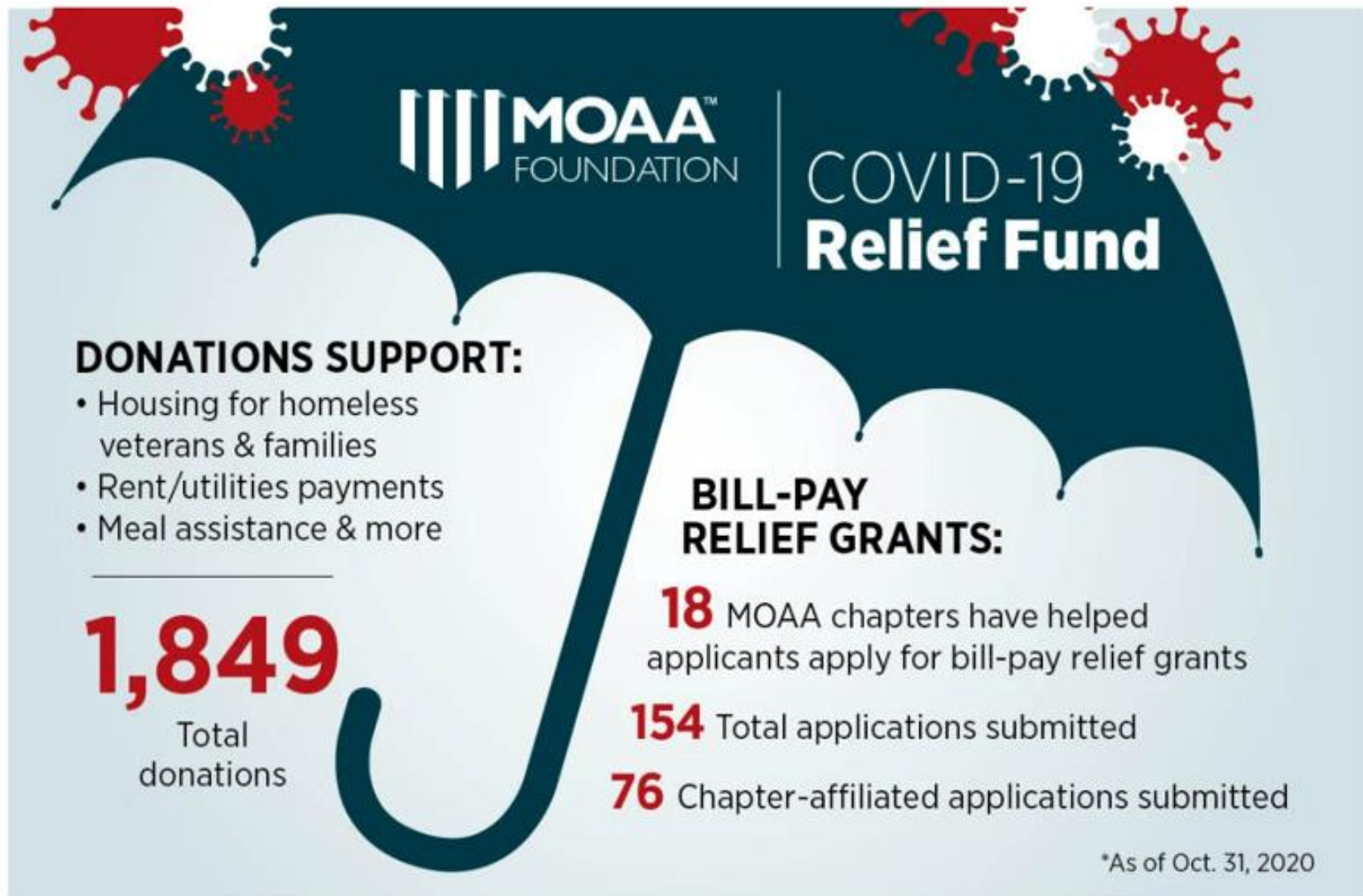
Increasing Chapter Support

- Sales training for council and chapter leaders
- Quarterly Council Presidents and Independent Chapter Presidents Webinars
- Continued virtual chapter growth – 3rd virtual chapter approved
- Quarterly Chapter Leaders' Workshops

Community Outreach and COVID-19 Grants



MOAA Members Leading Through the Crisis



MOAA Scholarship Fund



- Increased annual loan amount from \$5,500 to \$7,000
- Increased available grants by \$1.5m
- Applications: Nov 1 to Mar 1
- www.moaa.org/education



The MOAA Foundation

- \$84k to 23 MOAA chapters helping local communities
- \$55K for Covid-19 related chapter impact grants
- 28 career building events with 6,800 registrants since Mar 18



Career Transition



Professional Education Outreach



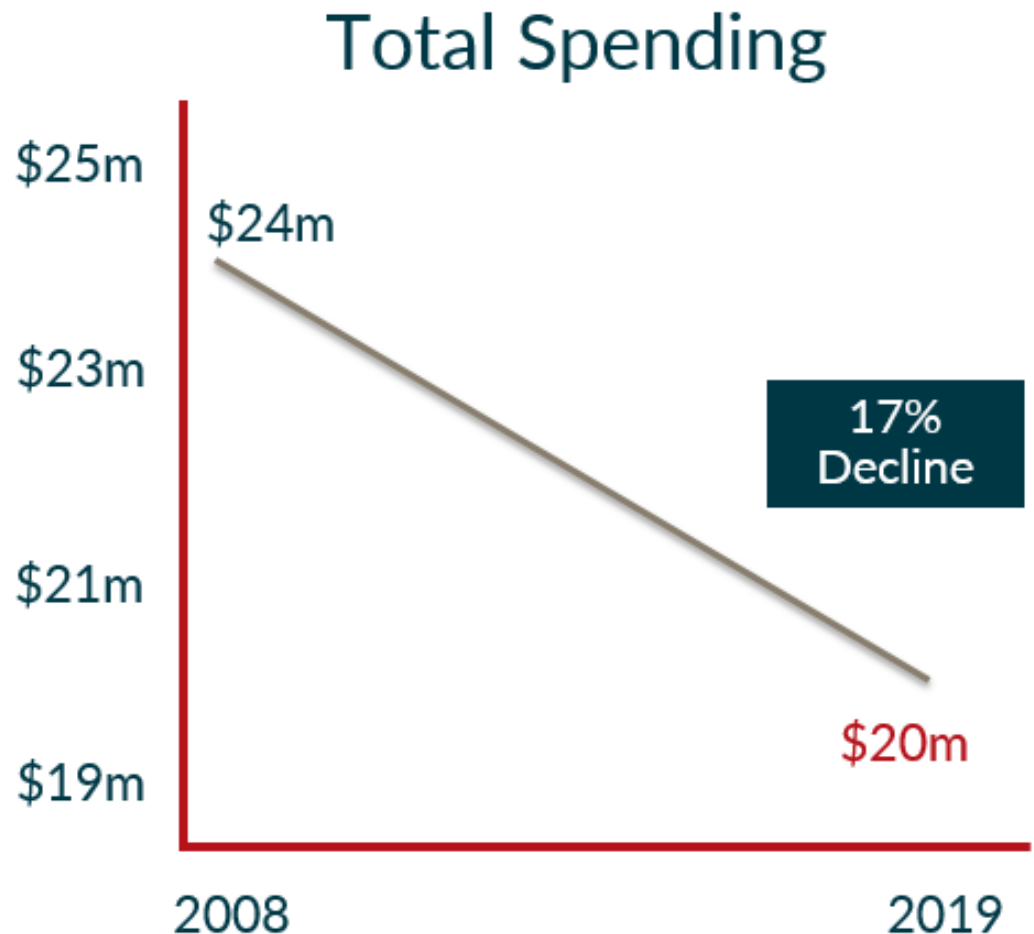
MilSpouse Professional Development



Community Outreach

Challenging the Status Quo

- Reexamination of programs and priorities
- Multi-year \$4M spending reduction
- Strengthened investment portfolio
- Initiated key strategic investments



Strategic Investments: World-Class Headquarters



“I know where you live!”

Strategic Investments: Strengthening the Team



- Web Design Expertise
- Salesforce Expertise
- Expanded Creative Team to Support Multi-channel communications
- Digital Marketing Expertise
- 4 Certified Association Executives

Strategic Plan Update



Board Selection Complete



Next Call for Nominations
January 2022
Military Officer Magazine

Class of 2026

- 1 warrant officer
- 1 NOAA officer
- 2 surviving spouses
- 4 council/chapter leaders






Diversity Awareness Initiatives:

- Leadership meetings and outreach to minority mentoring organizations
- Encouraging member self-reporting of demographic data
- Promoting Board service through multiple channels

And Finally ... Why Join MOAA?

Persona

Value Added

- | | | |
|---|--|--|
| • 44 year-old O-5 retiree |  | • \$165K in retirement earnings over 20yrs |
| • 65 year-old Medicare beneficiary |  | • Saving at least \$5K annually in Medicare supplement premiums |
| • 70 year-old SBP/DIC recipient |  | • Repeal provides \$12K/year (by Jan '23) |
| • 50 year-old military spouse working on a degree |  | • Full tuition at public university and \$2,000/month avg allowance |
| • Retires age <65 |  | • Fought DOD's proposed Tricare Select fee of \$900/year (family) ... Congress backed down to \$300/year |

Never Stop Serving!



“I come to work everyday and count myself lucky to be working in a great organization!”