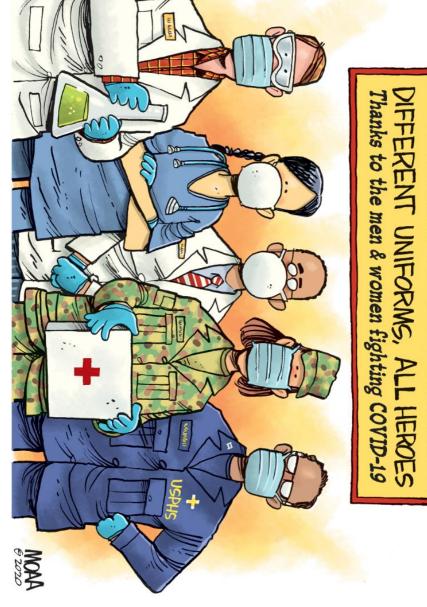


Serving the Military Community and Having Impact



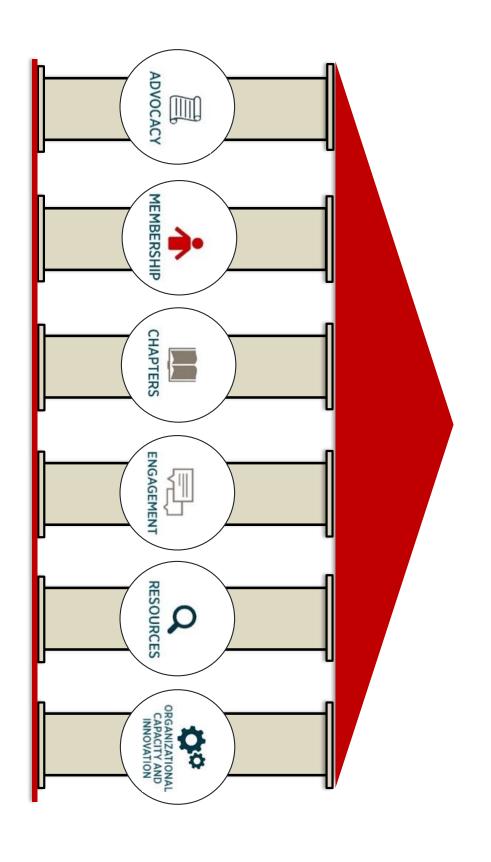








Six Strategic Focus Areas





Informing Congress Educating and





Aloha! It means hello and goodbye and thank you so much for spending time with me today.

CONCERNS

Recruiting & Retention

Medical Billet Cuts

Military Family Support Programs

Concurrent Receipt

Equity of benefits and protections for Guard & reserve

Access and Quality of Veteran Healthcare



FY2021 NDAA Update

Key Highlights:

- additional DoD reporting required by Congress MTF restructuring and medical billet cuts halted with
- special needs families included Improvements to EFMP and ECHO programs for
- Full 3% pay raise per ECI
- Agent Orange VA coverage increased
- Military childcare improvements
- No impact to BAH or TRICARE fees
- Halts DeCA-Exchange merger pending new study



State Legislative Consortium

Col Tom Robillard, USAF (Ret)

Trobillard@sc.rr.com
VP SC State Council

Legislative Affairs

Mobile: (803) 730-6109

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Don17609@yahoo.com

Greater St. Louis Chapter/MO Council

Legislative Affairs Mobile: (636) 484-0248

Facilitate the exchange of information across councils

- Work with staffers/legislators at local level for state/federal
- Sharing of programs, issues and processes at the state level.
- Use virtual communications (conference calls, Skype, Facetime, MOAA Regional Training program) as a means to share information.
- Does not replace council/chapter legislative affairs activities.
- needed MOAA Legislative Team provides guidance and assists as



Membership

350,000
Members Strong

47%
LIFE Members

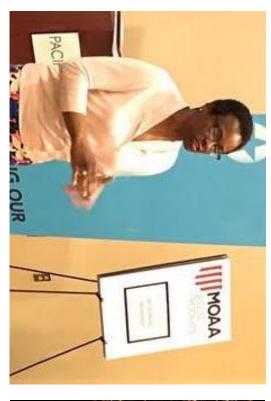
18%
PREMIUM Members

35%

BASIC Members



Engagement: Delivering Member Value











Engagement: Keeping Members Informed

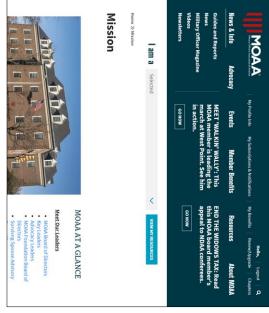


EEDVIP Dental Insurance Plan Stapshots Fig. 4 a.																							
Dental Insurance Plan Snapshot Dental Insurance Plan Snapshot Dental Insurance	odes D2950, D2952, D2954, an	lontic services and dental co	for endod	arge, except	e allowed cha	50% of the), you pay to lowed chan	Services)	Class C (Major ou will pay 30%	or Triple-5 Salud 980, for which yo	00									erage.	nwide cov	shave natio	Inple-5 Salud only located in PR. All other plan For first 20 months Limited to orthodo
Dental Insurance Plan Snapshot	LY PREMIUM RATE les 1 through 5	SINGLE MONTH Range of rat			ASS D odontia	Orth CL			SS C	CLA Ma		Ф	MSS B mediat	Inter	ntive	ASS A d Prevei	CL asic and		ments MA, PM, DC, DE UT, VM, WV:	offia treat scated in cated in TN, TX,	s orthod	or in-progra minion Dent X PA; Hum 10, MS, NC	The 12-month waiting period might be waived it some plans have regional coverage only. Don 10, N.I. Emblem Health only located in CT. N.J. CO, DC, E., G.A., III, N., KS, KV, I.A. Parts of MD, N.
Dental Insurance Plan Snapshot			000 \$3				ř			50%		None	N/A										United Concordia Dental - High www.uccifedvip.com/fedvip/home Pi (877) 394-8224
Dental Insurance Plan Snapshot			000				Yes			60%+		None	N/A										Triple-S Salud - High** www.ssspr.com (800) 716-6081
Dental Insurance Plan Snapshot			_	-		-	Yes			50%		None	N/A		_	N/A		-					MetLife - High federaldental.metlife.com (888) 865-6854
Dental Insurance Plan Snapshot	_						Yes			65%		None	N/A			\$0							MetLife - Standard federaldental.metlife.com PI (888) 865-6854
Dental Insurance Plan Snapshot					-52,885 N		Yes		- \$1,130 No	N/A		None	\$16-\$450	N/A		N/A							Humana - High** feds.humana.com/dental (877) 692-2468
Dental Insurance Plan Snapshot		5.86 - \$53.60 \$71.74 -					Yes			50%		None	N/A										GEHA - High www.gehadental.com (877) 434-2336
Dental Insurance Plan Snapshot Population Population						-	Yes			65%		None	N/A		_	N/N							GEHA - Standard www.gehadental.com (877) 434-2336
Dental Insurance Plan Snapshot The state of	\$110.91 \$112.60	\$75.08		_			řes			50%		None	N/A			N/A							FEP BlueDental - High www.fepbluedental.com (855) 504-2583
Dental Insurance Plan Snapshot Application Property Propert	_						Yes			65%		None	N/A			N/A		_		900			FEP BlueDental - Standard www.fepbluedental.com (855) 504-2583
Dental Insurance Plan Snapshot The state of			000				Yes					None	N/A		_	N/A							
Dental Insurance Plan Snapshot The state of					3-\$3,658 N		ř			N/A		None	\$0-\$178			\$0-\$40	× ×						Dominion Dental - High** www.federaldentalplans.com HI (855) 836-6337
Dental Insurance Plan Snapshot Dental Insurance Plan Snapshot	\$39.07	\$19.26			3-\$3,658 N		Yes		- \$1,292 No	N/A			\$18-\$326	N/A	_	\$43	N/A						Dominion Dental - Standard** www.federaldentalplans.com HI (855) 836-6337
Dental Insurance Plan Snapshot The state of	\$108.81	6.27 - \$53.95 \$72.54 -		-			8			50%	-	None	N/A		-		-						
Dental Insurance Plan Snapshot The state of	-\$53.17 \$56.40	-\$26.59 \$37.59					8	_		65%		None	N/A		·v	N/A							Delta Dental - Standard www.deltadentalins.com/fedvip PI (855) 410-3255
P Dental Insurance Plan Snapshot	\$97	\$68	000 53				Yes	ine Yes	N/A No	es 60%		None	N/A	'es 40%	None	N/A	9	× ×	30,000	one	Yes N	O Yes	Aetna Dental - High www.aetnafeds.com (877) 459-6604
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More Video & Online Content







MOAA Events

Council and Chapter News
The October issue of Council & Chapter News now is available. Read

about the Maryland Council of Chapters' congressional luncheon, keep in the know about member benefits, and see what MOAA

Watch this webinar and let MOAA's experts the decision-making process.

CTOBER 09, 2019 | 2:00 PM - 3:00 PM

REGISTER LEARN MORE

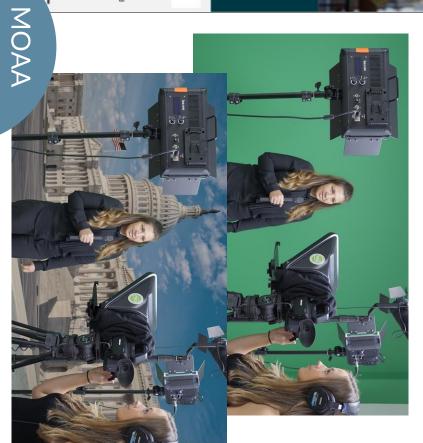
How to Shop for a FEDVIP Dental and/or Vision Plan

Read More

TRICARE Pharmacy Fees Set to Incr in 2020

Costs will accumulate and continue to rise annually

Newsletter reaches 247,000 monthly





Engagement: Website Improvements

Old website

New website





content every

month

Community Outreach Chapter Grants

Showing Steady Growth

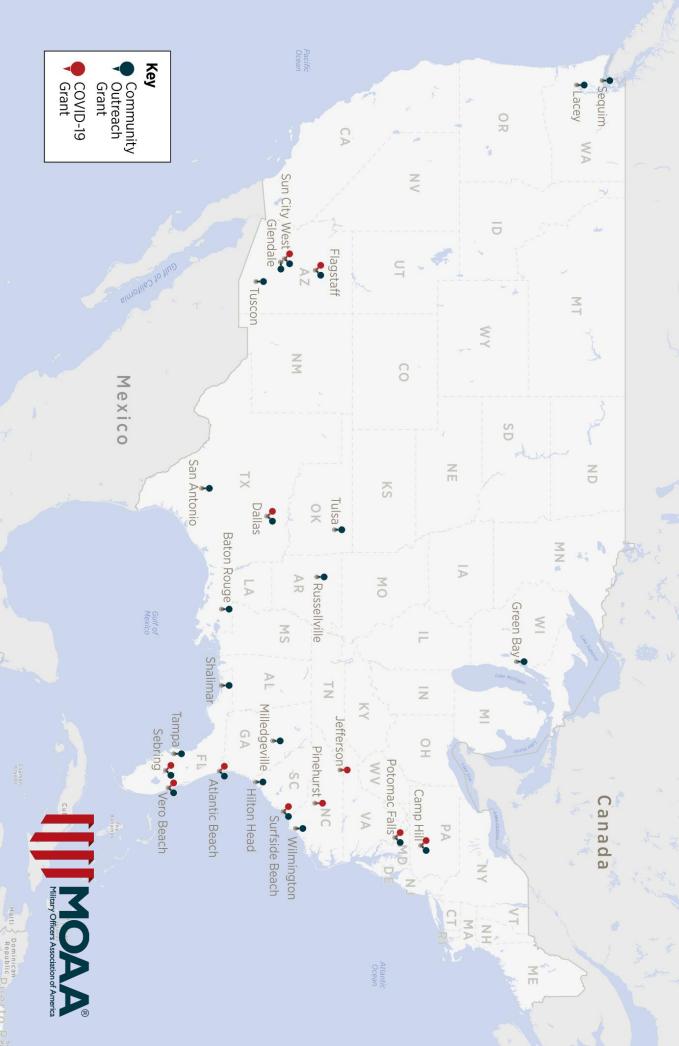
\$84,832	\$79,400	\$75,000	\$25,000	Total Disbursed
23	22	19	6	Grants Awarded
48	44	29	9	Applications
2020	2019	2018	2017	

Increasing Chapter Support

- Sales training for council and chapter leaders
- Quarterly Council Presidents and Independent Chapter Presidents Webinars
- Continued virtual chapter growth 3rd virtual chapter approved
- Quarterly Chapter Leaders' Workshops



Community Outreach and COVID-19 Grants



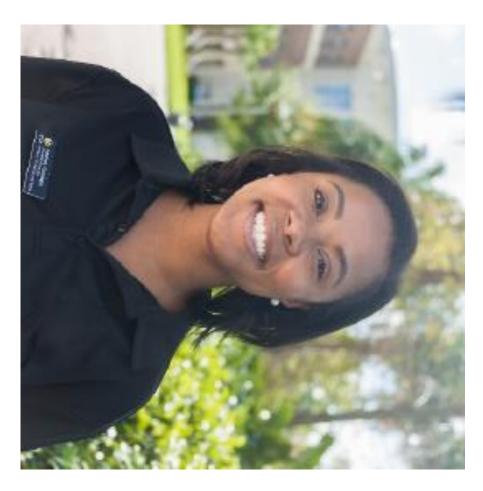
MOAA Members Leading Through the Crisis



MOAA Scholarship Fund



- Increased annual loan amount from \$5,500 to \$7,000
- Increased available grants by \$1.5m
- Applications: Nov 1 to Mar 1
- www.moaa.org/education



FOUNDATION

- \$84k to 23
 MOAA
 chapters
 helping local
 communities
- \$55K for Covid-19 related chapter impact grants
- 28 career building events with 6,800 registrants since Mar 18

The MOAA Foundation



Career Transition



Professional Education Outreach



MilSpouse Professional Development

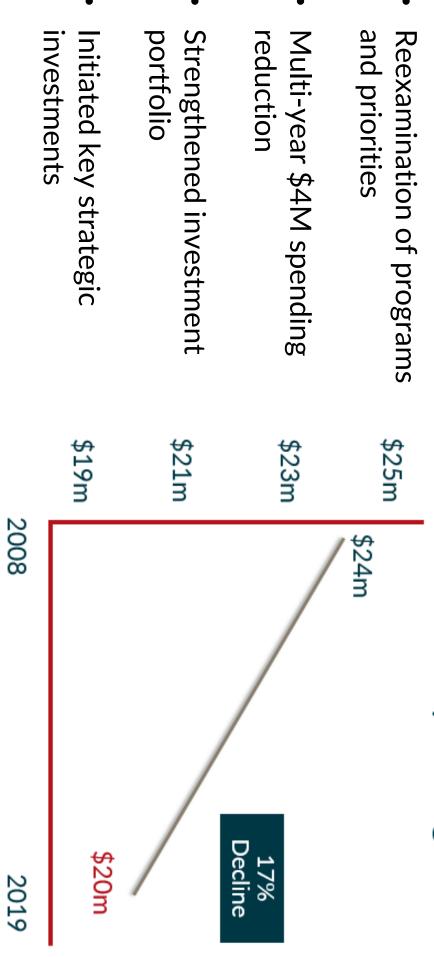


Community Outreach



Challenging the Status Quo

Total Spending





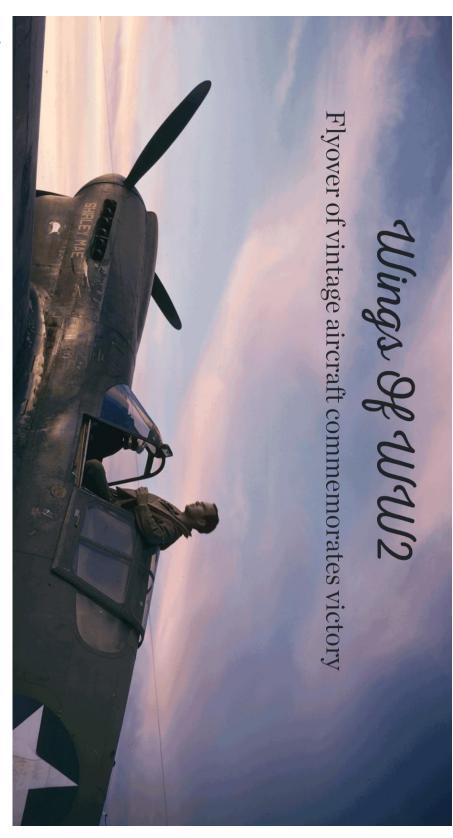
World-Class Headquarters Strategic Investments:



"I know where you live!"



Strengthening the Team Strategic Investments:



- Web Design Expertise
- Salesforce Expertise
- communications **Expanded Creative Team to Support Multi-channel**
- Digital Marketing Expertise
- 4 Certified Association Executives

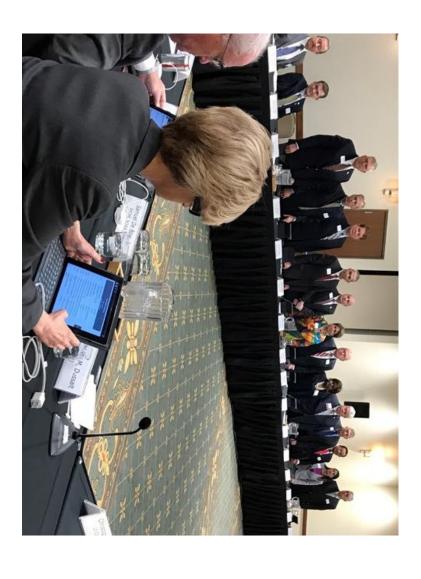


Strategic Plan Update





Board Selection Complete



Next Call for Nominations
January 2022
Military Officer Magazine

Class of 2026

- 1 warrant officer
- 1 NOAA officer
- 2 surviving spouses
- 4 council/chapter leaders

Diversity Awareness Initiatives:

- Leadership meetings and outreach to minority mentoring organizations
- Encouraging member selfreporting of demographic data
- Promoting Board service through multiple channels



And Finally ... Why Join MOAA?

Persona

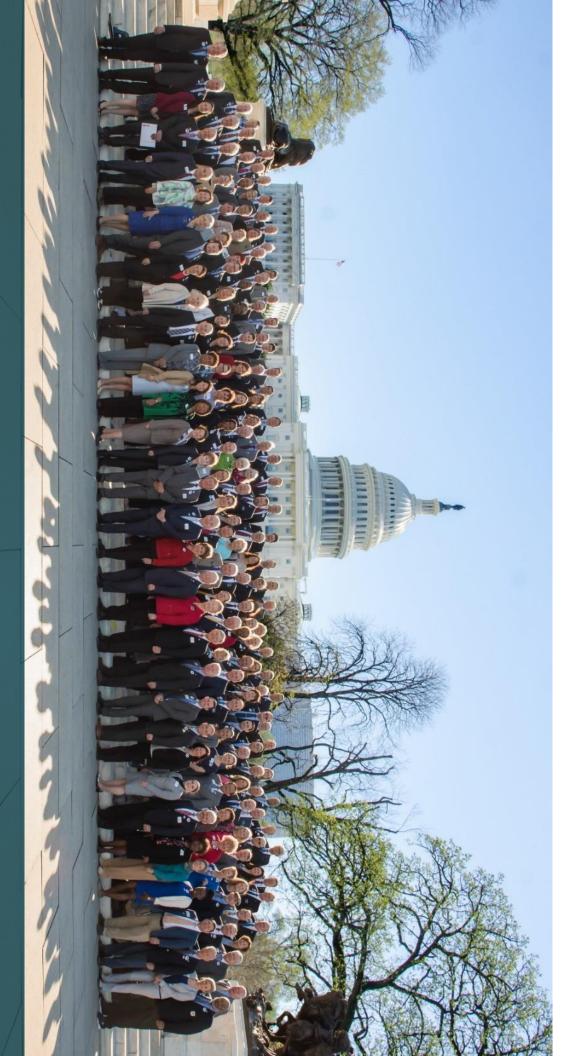
Value Added



- 50 year-old military spouse working on a degree Full tuition at public university and \$2,000/month avg allowance
- Retires age <65 Fought DOD's proposed Tricare Select fee of \$900/year (family) ... Congress backed down to \$300/year



Never Stop Serving!



"I come to work everyday and count myself lucky to be working in a great organization!"